



Peter Gordon

President, John Hancock Retirement Plan Services
John Hancock Financial Services



Peter Gordon is President and General Manager, John Hancock Retirement Plan Services (JHRPS), for John Hancock Financial, the U.S. division of Toronto-based Manulife Financial Corporation.

Mr. Gordon, who took on his current role in 2011, leads all aspects of JHRPS, including sales, marketing, finance, product development, operations and technology.

Previously, he was president of John Hancock Financial Network (JHFN), the company's national network of independent career firms, and its broker-dealer, Signator Investments.

Before that, he was Senior Vice President of Sales and Marketing for John Hancock Retirement Plan Services, responsible for the overall sales and marketing of retirement plans.

He joined Manulife in 1985 as a Pension Sales Representative in Los Angeles. In 1991, he became the Southeast Regional Sales Manager and later the National Sales Manager responsible for overall retirement plan sales in the U.S.

Mr. Gordon graduated from the University of California at Los Angeles with a B.A. in Economics.

About John Hancock Financial and Manulife Financial Corporation

John Hancock Financial is a unit of Manulife Financial Corporation, a leading Canada-based financial services group serving millions of customers in 21 countries and territories worldwide.

In 2012, John Hancock celebrates 150 years of serving clients across the United States, while Manulife celebrates its 125th anniversary.

Operating as Manulife Financial in Canada and in most of Asia, and primarily as John Hancock in the United States, Manulife Financial Corporation offers clients a diverse range of financial protection products and wealth management services through its extensive network of employees, agents and distribution partners. Manulife Financial Corporation trades as 'MFC' on the TSX, NYSE and PSE, and under '945' on the SEHK. Manulife Financial can be found on the Internet at www.manulife.com.

The John Hancock unit, through its insurance companies, comprises one of the largest life insurers in the United States. John Hancock offers a broad range of financial products and services, including life insurance, annuities, fixed products, mutual funds, 401(k) plans, long-term care insurance, college savings, and other forms of business insurance. Additional information about John Hancock may be found at www.johnhancock.com.