



2011 Diversity Internship Program Fact Sheet

What is John Hancock?

The John Hancock name is synonymous with excellence and opportunity. Our commitment to provide customers with premier products and unparalleled service has solidified the reputation of John Hancock as one of the world's most trusted financial service providers. John Hancock is a subsidiary of Manulife Financial, a leading Canadian-based financial services group serving millions of customers in 22 countries and territories worldwide.

John Hancock can be found on the Internet at www.johnhancock.com. Manulife Financial Corporation trades as 'MFC' on the TSX, NYSE and PSE, and under '0945' on the SEHK.

What is the Summer Diversity Internship?

John Hancock provides talented college students of diverse backgrounds an opportunity to be exposed to and learn about the company in an area where they can apply and enhance skills and knowledge through this 12-week summer internship program. The internship consists of:

- **Employment and on-the-job training:** Past internship placements include: Creative Services, Community Relations, Long Term Care Sales Support, Program Management Office – Life Operations, Long Term Care IT Systems, John Hancock Institutional Operations, Financial Reporting – Mutual Funds, Signator Investors, International Group Programs
- **Programming:** General information about the company, its products and technology and other relevant business topics, opportunities to network with company employees as well as other interns
- **Mentorship:** Each intern will be assigned a mentor who will serve as a coach and will provide advice, counsel and guidance. In turn, each intern will act as a mentor to a Boston high-school student taking part in the company's Summer of Opportunity program

What are the requirements?

At John Hancock, we value individuals for their bright minds, unique talents and diverse backgrounds, and we support a creative climate which fosters employee growth and development. We are looking for talented, ethnically diverse candidates that meet the following qualifications:

- Entering sophomore, junior or senior year in an undergraduate program
- Interested in full-time employment in financial services after graduation
- Highly motivated
- Demonstrated leadership
- Strong communication skills
- Excels academically
- Available to participate in program from May 30 - August 19, 2011

If you are interested in more information on the Summer Diversity Internship Program, please visit www.johnhancock.com/careers and enter "STU1003243" in the 'Search Careers' field of the website. Additional opportunities will be posted as they become available, so please check back regularly.

www.johnhancock.com/careers/opportunities.php

John Hancock – A Vibrant Culture, A Wealth of Opportunity, A Company with a Conscience